

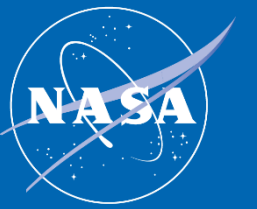
# NASA Small Business Technology Transfer (STTR) Program Overview

Space Technology Mission Directorate (STMD)



**SBIR · STTR**  
America's Seed Fund™  
POWERED BY NASA

# The SBIR and STTR Programs



## Small Business Innovation Research (SBIR)

- A set-aside program for small business to engage in Federal R&D with potential for commercialization
- Currently, 3.2% of Federal agencies Extramural R&D budgets >\$100M per year

## Small Business Technology Transfer (STTR)

- A sister set-aside program to facilitate cooperative R&D between small business concerns and U.S. research institutions (Ris) with potential for commercialization
- Currently, 0.45% of the extramural research budget for all agencies with a budget >\$1B per year

### SBIR + STTR Programs



Department of Defense (DoD)



Department of Health and Human Services (HHS)



Department of Energy (DoE)



National Aeronautics and Space Administration (NASA)



National Science Foundation (NSF)

### SBIR Program Only



Department of Agriculture (USDA)



Department of Education (DoEd)



Department of Transportation (DoT)



Environmental Protection Agency (EPA)



Department of Homeland Security (DHS)



Department of Commerce (DoC)



## **NASA SBIR/STTR MISSION**

Create opportunities through SBIR/STTR awards to leverage small business knowledge and technology development for maximum impact and contribution

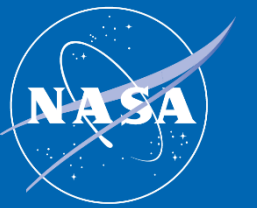
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## **NASA SBIR/STTR VISION**

Empower small businesses to deliver technological innovation that contributes to NASA's missions, provides societal benefit, and grows the U.S. economy

# NASA SBIR/STTR Program



As a program under the Space Technology Mission Directorate, the NASA SBIR/STTR program funds the research, development, and demonstration of innovative technologies that fulfill NASA needs, including those needed for the **Artemis** mission.

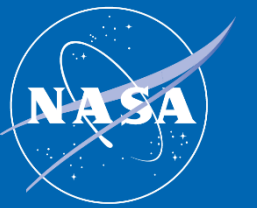


NASA's SBIR/STTR program has **awarded more than \$3.3 billion** to research-intensive American small businesses

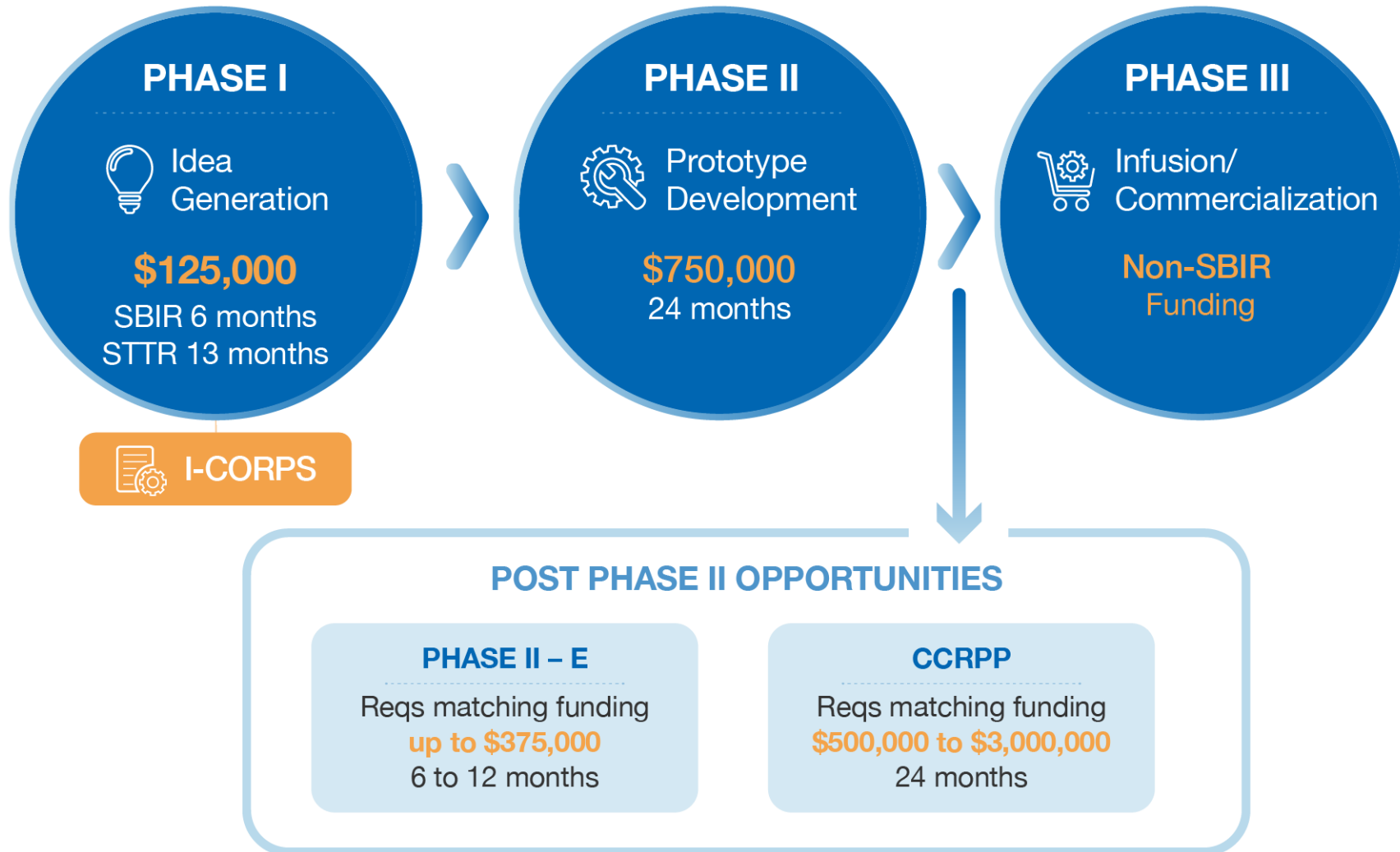


Engineers and scientists from **more than 12,000** small businesses in all 50 States, DC and Puerto Rico have participated

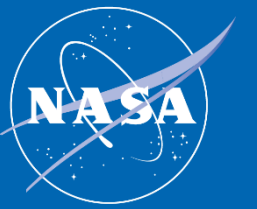
# NASA SBIR/STTR Opportunities



## NASA SBIR/STTR PHASES



# Recent Program Awards



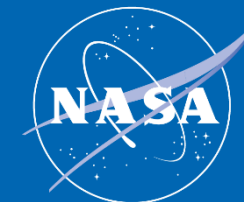
## NASA SBIR 2019 Phase II Awards

- 5 May 2020, NASA awarded \$104 Million to US Small Businesses for space technology development
- Selected 139 proposals from 124 U.S. small businesses from 31 states and the District of Columbia to receive Phase II contracts
- These proposals support NASA's future space exploration missions, while also benefiting the U.S. economy

## NASA SBIR/STTR 2020 Phase I Awards

- 30 June 2020, NASA Invests \$51 Million in Innovative Ideas from US Small Businesses
- Awarded 312 small businesses and Ris from 44 states a total of \$51 million in Phase I contracts
- Will help advance the types of capabilities needed for future missions, including our efforts to send American astronauts to the Moon, and then on to Mars, while also providing a long-term boost to the U.S. economy.

# FY20 Awards/Investment Summary (Sept. 2020)

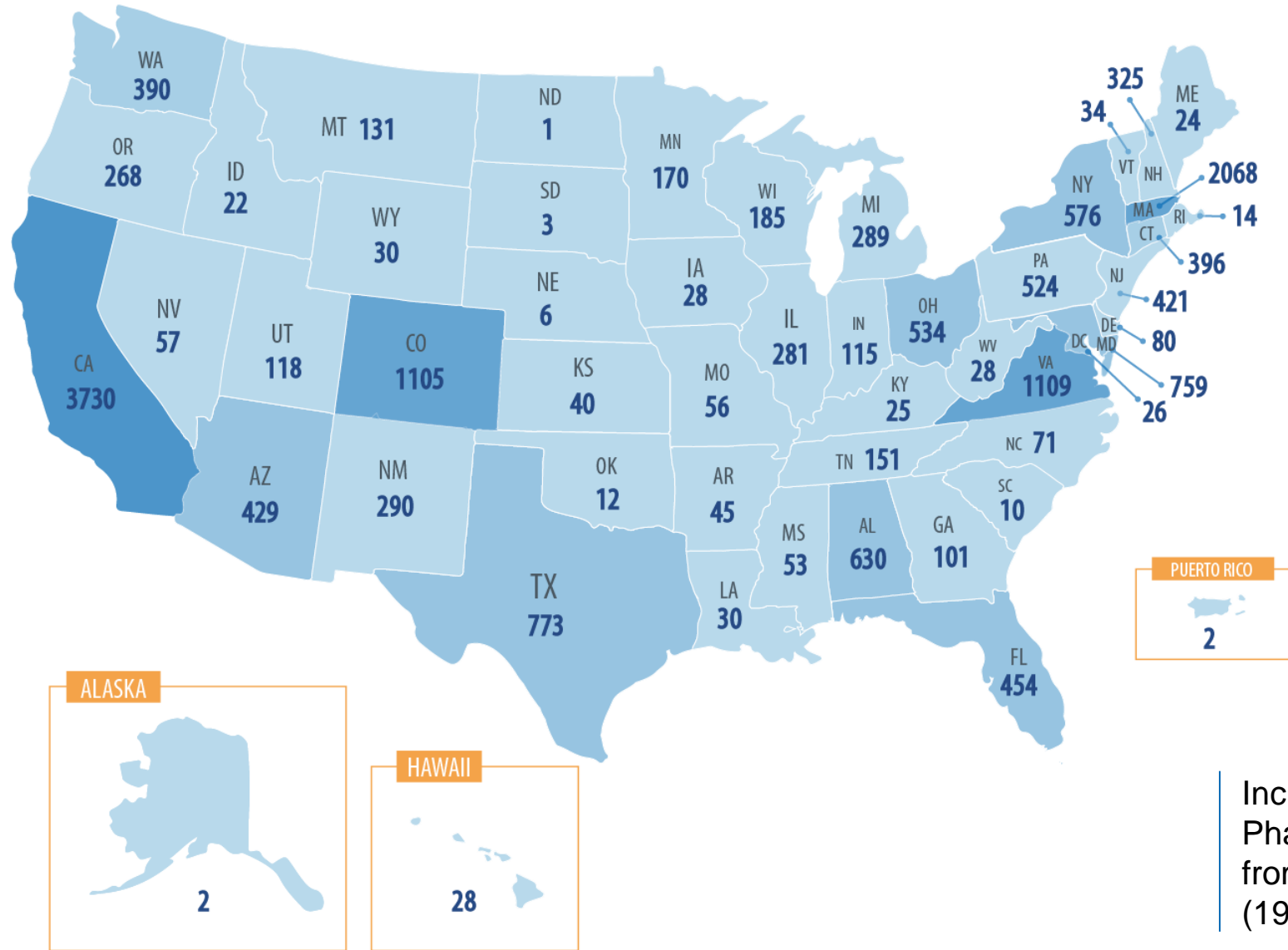
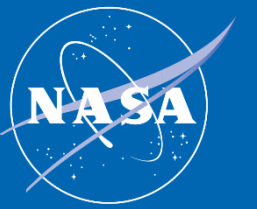


**Annual Awards Budget: ~ \$211 million**

Program	# of Selections	\$ Value
SBIR 2020 Phase I (June 2020)	351	\$43,791,521
STTR 2020 Phase I (June 2020)	58	\$7,237,780
STTR 2018 Phase II (November 2019)	21	\$15,767,512
SBIR 2019 Phase II (May 2020)	140	\$104,516,157
I-Corps (August 2020)	27	\$267,895
Phase II-E	43	\$11,709,392
CCRPP	8	\$6,760,723
Sequentials (July 2020)	4	\$21,283,808
<b>TOTAL SBIR/STTR Funding:</b>	<b>652</b>	<b>\$211,334,788</b>

**SBIR is = to 3.2% of extramural R&D | STTR is = to 0.45% of extramural R&D**

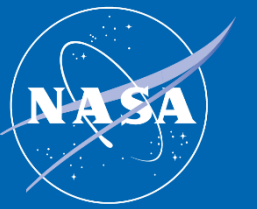
# Total Awards by State



Includes SBIR and STTR Phase I and Phase II awards from first Program award (1983) through July 2020.



# Why Participate in STTR?



## For the Research Institutions

- Opportunity to create/inspire entrepreneurship as a vital part of the educational experience
- Another opportunity to access federal funding for research
- An opportunity sometimes to get RI Intellectual Property (IP) involved in the project and licensed
- Another means for visibility in the research community, generate peer-reviewed pubs., etc.

## For the Small Businesses

- Opportunity to leverage expertise and innovative ideas from professors/research staff/students
- Opportunity to leverage specialized facilities and experimental equipment at the RIs when often small businesses may not be able to afford such facilities on their own
- Opportunity to create pipeline of usable talent for company from the RIs
- Develop working relationship & credibility with government R&D
- Fosters partnerships with large corporations and academia
- Provides recognition and visibility for the business
- Participation attracts venture capital and other funding sources

## Patent Rights

Small business concerns normally retain the principal worldwide patent rights to any invention developed with Government support

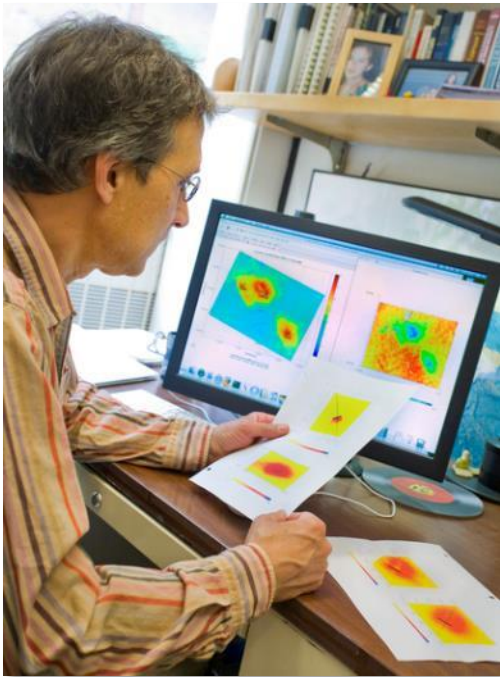
## Government Use

The Federal Government receives a royalty-free license for Federal Government use



**U.S. Patent and Trade Office**

<http://www.uspto.gov/>

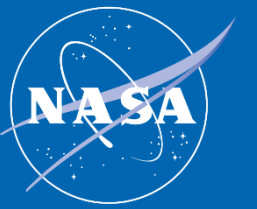


## Protection Period

Data generated from your R/R&D is protected from public disclosure for no less than 20 years from award date (Phase I, Phase II, or federally funded Phase III)

## Government Use

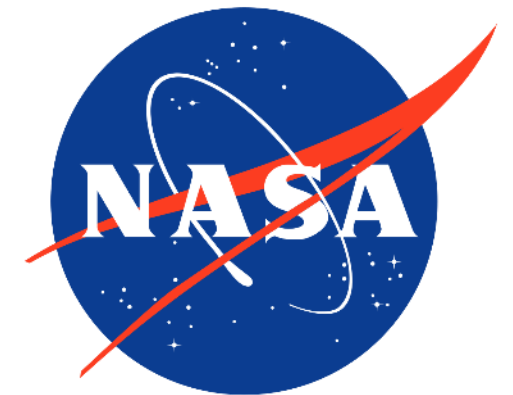
The Government retains a royalty-free license for Government use of any technical data delivered under an SBIR award, whether patented or not

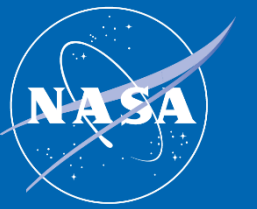


## NSF Space Topic

- NSF is including a Space topic in its SBIR/STTR Program
- Given different program goals and criteria, it's likely that one agency would be a much better fit for any specific project.
- Learn more about the differences between the NSF SBIR/STTR and NASA SBIR/STTR Programs at:

<https://sbir.gsfc.nasa.gov/content/nsf-sbirsttr-space-topic-what-you-need-know>





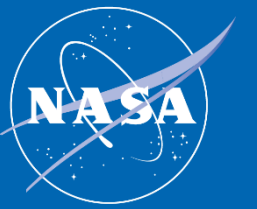
**Research NASA's Needs**  
Annual Solicitations including past years

**Looking to Join the Program?**

- Program Basics
- Forms Library
- Model Contract
- In-depth Training Resources and FAQs

**Contact the Program**  
SBIR/STTR Helpdesk and Program Points of Contact

# Learning About NASA's Needs



## Focus Areas

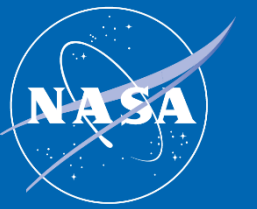
NASA's research subtopics are organized by "Focus Areas" that group interests and related technologies.

- **Identify** the Area(s) closest to your innovation/idea
- **Go** to our website to research
- **Prepare to write** a proposal tailored to NASA's needs

<https://sbir.nasa.gov/solicitations>

2020 Focus Areas (FA)	
FA 1: In-Space Propulsion Technologies	FA 13: Information Technologies for Science Data
FA 2: Power Energy and Storage	FA 14: On-orbit Servicing, Assembly, and Manufacturing (OSAM)
FA 3: Autonomous Systems for Space Exploration	FA 15: Materials, Materials Research, Structures, and Assembly
FA 4: Robotic Systems for Space Exploration	FA 16: Ground and Launch Processing
FA 5: Communications and Navigation	FA 17: Thermal Management Systems
FA 6: Life Support and Habitation Systems	FA 18: Air Vehicle Technology
FA 7: Human Research and Health Maintenance	FA 19: Integrated Flight Systems
FA 8: In-Situ Resource Utilization	FA 20: Airspace Operations and Safety
FA 9: Sensors, Detectors and Instruments	FA 21: Small Spacecraft Technologies
FA 10: Advanced Telescope Technologies	FA 22: Low Earth Orbit Platform Utilization and Microgravity Research
FA 11: Spacecraft and Platform Subsystems	FA 23: Digital Transformation for Aerospace
FA 12: Entry, Descent and Landing Systems	FA 24: Dust Mitigation

# Submission Checklist



- Submit proposal prior to the deadline
- Perform the “Endorse Proposal” step, which is the final step in the submissions process
- Make sure you meet the format requirements (margin and font size, page limitation)
- Make sure you, as the RI, register correctly (STTR Requirement)
  - For STTR proposals the RI needs to endorse the Research Agreement prior to the proposal being complete and submitted. The RI will need to:
    - Create an account in the Proposal Submission EHB
    - Register under the firm using its EIN, State, and PIN so the RI is attached to the proposal correctly
    - Choose the RI option at the bottom of the page when entering your name, email, phone, etc.



**SAVE THE DATE. OCTOBER 20-22, 2020**

Hosted by the NASA SBIR/STTR Program

# Innovation & Opportunity

## VIRTUAL CONFERENCE

**Propelling your business. Transitioning your technology.**

The Innovation & opportunity conference provides you with resources, engagement opportunities, and actionable next steps towards transitioning your technology — whether you are just starting your SBIR/STTR journey or ready for a Phase III.



**NASA SBIR/STTR PROGRAM  
2021 PHASE I SOLICITATION  
OPENING SOON**



November 9, 2020 – January 8, 2021



# Questions?

**Visit our Website**  
[www.SBIR.NASA.gov](http://www.SBIR.NASA.gov)

**Sign up for our Newsletter**  
<https://sbir.nasa.gov/info>

**Contact the Help Desk**  
301.937.0888

